



# Independence

COMMUNITY COLLEGE



## **REQUEST FOR PROPOSALS**

**Project Bid #: RFP ICC 020124**

**Access Control System Upgrade**

**Independence Community College  
Business Office  
Attn: Dr. Jonathan Sadhoo  
jsadhoo@indycc.edu  
1057 W College Ave.  
Independence, KS 67301**

**Proposals must be received at the above location or via email prior to  
05:00 pm Central Time, Friday, 02/23/2024**

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## 1 STATEMENT OF WORK

### 1.1 Purpose

The purpose of this Request for Proposal (RFP) is to invite prospective qualified Installers/Systems Integrators/Partners, hereby also known as 'Bidder' or 'Bidders' to propose and submit a solution to design, install, service and maintain an Electronic Access Control System to Independence Community College, hereby also known as 'ICC', or the 'ICC campus', or 'campus'.

### 1.2 Coverage and Participation

The intended coverage of this RFP, and any agreement resulting from this solicitation, shall be for the use of ICC. ICC reserves the right not to enter into any contract, to add and/or delete elements, or to change any element of the coverage and participation at any time without prior notification and without any liability or obligation of any kind or amount.

## 2 GENERAL INFORMATION

### 2.1 Original RFP Document

ICC shall retain the RFP, and all related terms and conditions, exhibits, and other attachments, in original form in an archival copy. Any modification of, or deviation from these in the Bidder's submission, is grounds for immediate disqualification.

### 2.2 The Organization

Independence Community College's service area is Montgomery County, Kansas. The college serves more than 1800 students per year in both credit and noncredit course work. First opening in 1925, the ICC Main Campus is now located at 1057 W College Ave., and the ICC West Campus is located at 2615 W Main St.

ICC serves its students each semester by offering associate degrees, certificates, academic preparation, workforce/technical training, and lifelong learning opportunities that prepare students in our diverse community to compete in an increasingly technological and international society. ICC plays an integral role in transforming the lives of its students and making our community better and will be celebrating its Centennial anniversary in 2025. ICC College is accredited by the Higher Learning Commission.

### 2.3 Existing Technology Environment

There are currently multiple interior and exterior doors on the ICC campus, particularly on the main and perimeter entrances to each of the school's buildings. ICC is looking to do the following:

- Install a new (or retrofit the existing) Electronic Access Control System
- Have a scalable system that will support future growth and expansion [and eventually integrate with a new, or the existing, video surveillance system.]

### 2.4 Schedule of Events

The following is a tentative schedule that will apply to this RFP and project. The schedule may change in accordance with the school's needs or because of unforeseen circumstances. Changes will be communicated by e-mail to all invited bidders.

- RFP Released 02/01/2024
- Technical Questions/Inquiries Due 02/16/2024
- Proposal Due and Opened 02/23/2024
- Complete Initial Evaluation 02/29/2024
- Presentations of Selected Bidder(s) On or before 03/18/2024
- Final Award Notification 04/16/2024

### 3 PROPOSAL INFORMATION, PREPARTION INSTRUCTIONS AND SELECTION CRITERIA

#### 3.1 Bidder's Understanding of the RFP

In responding to this RFP, the Bidder accepts full responsibility to understand the RFP in its entirety, and in detail, including making any inquiries to ICC as necessary to gain such understanding. ICC reserves the right to disqualify any Bidder who demonstrates less than such understanding. That right extends to cancellation of award, if award has been made. Such disqualification and/or cancellation shall be at no fault, cost, or liability whatsoever to ICC.

#### 3.2 Good Faith Statement

All information provided by ICC in this RFP is offered in good faith. Individual items are subject to change at any time. ICC makes no certification that any item is without error. ICC is not responsible or liable for any use of the information or for any claims asserted there from.

#### 3.3 Communication

Verbal communication shall not be effective unless formally confirmed in writing by a specified procurement official in charge of managing this RFP process. In no case shall verbal communication govern over written communication.

##### 3.3.1 Bidder Inquiries

Applicable terms and conditions herein shall govern communications and inquiries between ICC and Bidder as they relate to this RFP. Inquiries, questions, and requests for clarification related to this RFP are to be directed in writing to:

Independence Community College  
Attn: Business Office  
Dr. Jonathan Sadhoo  
1057 W. College Ave.  
Independence, KS 67301  
Office: 620-332-5412  
Email: jsadhoo@indycc.edu

##### 3.3.2 Informal Communications

These shall include, but not be limited to:

- Requests from/to Bidder in any capacity, to/from any ICC employee or representative in any capacity for information, comments, speculation, etc.
- Inquiries for clarification and information that will not require addenda may be submitted verbally to the named above at any time.

##### 3.3.3 Formal Communications

These shall include, but not be limited to:

- Questions concerning this RFP must be submitted in writing and be received prior to 02/16/2024, at 05:00 p.m. (Central Time).
- Errors and Omissions (E&O) and enhancements: Bidder shall recommend to ICC any enhancements, which might be in ICC's best interests. These must be submitted in writing and be received prior to 02/16/2024, at 05:00 p.m. (Central Time).
- Inquiries about technical interpretations must be submitted in writing and be received prior to 02/16/2024, at 05:00 p.m. (Central Time).
- Inquiries for clarifications and supporting information that will not require addenda may be submitted verbally to ICC and/or the buyer named above at any time during this process.
- Verbal and/or written presentations and pre-award negotiations under this RFP.
- Addenda to this RFP.

### 3.4 Proposal Submission

In order to be considered for selection, Bidder must submit a complete response to this RFP by, or prior to, 02/23/2024, prior to 05:00 p.m. (Central Time). Bidders are to submit one original, one copy, and one electronic copy on flash drive. ICC shall not accept proposals received by fax or e-mail. Proposals must be signed by an authorized representative of the Bidder submitting the proposal, sealed and delivered to:

Independence Community College  
Attn: Business Office  
Dr. Jonathan Sadhoo  
1057 W College Ave.  
Independence, KS 67301  
Office: 620-332-5412  
Email: jsadhoo@indycc.edu

RE: RFP ICC 020124  
Access Control System Upgrade

### 3.5 Proposal Preparation Instructions and Organization

1. Title Page – show the RFP subject, the name of the Bidder, local address, telephone number, name and email address of contact person, and the date.
2. Notice of Intention – Bidder shall fill out and include information from EXHIBIT “A”.
3. Table of Contents – show a clear list of included material by section and by page number.
4. Executive Summary – Bidder shall clearly state its intentions to propose a solution.
5. Bidder Profile – include the following company information:
  - Full legal name of the company.
  - Physical location of the office that will be performing the installation and responding to requests for service and support.
  - Year business established.
  - Number of people currently employed.
  - Brief outline of the Bidder’s company including product lineup and services offered.
  - A description of their geographic reach.
  - Total number of current clients in the local region.
  - Evidence of successful completion of 3 projects of a similar size and complexity.
6. Bidder must provide evidence of qualification to sell and install electronic security systems in the State of Kansas.
7. References - Contact information for 3 references (if necessary) from projects similar in size, application and scope, and a brief description of their implementation. For each reference listed include:
  - Name of the client
  - Client’s physical address
  - Contact name and title
  - Contact telephone number
  - Contact email address
  - Approximate dates of service
  - Access Control services provided
  - Other pertinent information
8. Complete Copy of RFP – show a complete copy of the RFP in the order of the requirements set forth in Section 4 of this RFP. Provide images and technical specifications for each type of proposed hardware that is to be used in the proposed Electronic Access Control System solution.
9. Budget and Estimated Pricing – Bidder shall fill out and include information in Section 5.
10. Bidder Acknowledgement – Bidder shall fill out and include information from Section 7.
11. Evidence of Insurance – Bidder shall fill out and include information from EXHIBIT “D”.
12. Certification – Bidder must be a trained and Certified Partner of Avigilon, and must hold an Access Control Manager (ACM) Certification as the primary installing contractor. Bidder must provide proof of Installation/Configuration/Operator Certification by the manufacturer, and shall identify and designate its Avigilon-trained and Certified Installation Technician(s) for the duration of the project.

All information requested in 'Section 4 – Scope of Work, Specifications and Requirements' of this RFP should be submitted. Any respondent to the RFP that fails to submit all information requested, may be required to promptly submit missing information, which may result in a low evaluation of the proposal. ICC may reject proposals which are substantially incomplete or lack key information. Proposal should be prepared simply, providing a clear and concise description of capabilities that meet the criteria of this RFP. Bidders submitting responses to this RFP may be required to give an oral presentation of their response to ICC. ICC will schedule a time and date of these presentations.

### **3.6 Criteria for Selection**

The evaluation of each response to this RFP will be based on its demonstrated competence, compliance, format, and organization. The purpose of this RFP is to identify those suppliers that have the interest, capability, and financial strength to supply ICC with an Electronic Access Control System as identified in 'Section 4 - Scope of Work'. Selections will be based on the capability of the Bidder to meet the following criteria:

1. Capability to provide the described Electronic Access Control System solution.
2. Capability to provide all necessary supporting equipment (Access Control hardware and software, cabling, networking equipment, peripheral devices, etc.).
3. Financial stability of the Bidder.
4. Bidder's depiction of average response times for service and support requests.
5. Ability to demonstrate a timeline and implementation strategy for the proposed solution.
6. Ease of operations, management and support of the Electronic Access Control System.
7. Capability to provide administrator, operator and/or end user training.
8. Cost effectiveness of the proposed Electronic Access Control System solution.

## **4 SCOPE OF WORK, SPECIFICATIONS AND REQUIREMENTS**

ICC is requesting proposals from qualified Bidders interested in providing an Electronic Access Control System solution including: hardware and software, controllers, appliances, readers, access cards, badge printer(s), system design, cabling, installation, maintenance, service and support, warranty and training. The Electronic Access Control System will interface with (or replace) the existing [company XYZ] access control system.

Prior to installation, the selected Bidder will provide ICC with a door schedule document or matrix with corresponding door locations. The final revision will become 'EXHIBIT "B": PROPOSED DOOR SCHEDULE AND NETWORK ROOM SCHEDULE'. This is not required for RFP submittal.

Prior to installation, the selected Bidder will provide ICC with device layout drawings (including conduit/cable routing), point-to-point diagrams, installation details, installation manuals, and product data sheets for all systems and devices provided by the Bidder. The final revision will become 'EXHIBIT "C": BUILDING FLOORPLANS, DRAWINGS AND DEVICE LOCATIONS'. This is not required for RFP submittal.

### **4.1 Access Control System Specifications**

Approved access control system manufacturer:

Avigilon Access Control Manager (ACM) Enterprise Software.

- Include the option to integrate with Active Directory.
- Include an HTML client.
- Have the ability to record on alarm.
- Have multiple search options.

### **4.2 Support and Maintenance**

ICC requires 1 year support and onsite support with the option to continue annual support after the 1 year period has ended. The Installer/Systems Integrator/Partner should provide a detailed description of standard and extended support, maintenance, and the average response time for a support request.

#### **4.2.1 System Training**

Provide training for select ICC employees which will include:

- Training class(es) that shall be recorded for future employees.
- Training documents (PDF and hardcopy).
- Operation and Maintenance Manuals (PDF and hardcopy).

#### **4.2.2 Minimum Support and Maintenance Criteria**

- Provide updated software versions after verified for compliance with equipment and devices.
- Provide 24-hour emergency response time for issues with software, hardware and equipment, peripherals, etc.
- Provide 48-hour response time for non-emergency issues.
- Cleaning and maintenance of hardware (controllers, network switches, servers, etc.) on an annual basis or as needed.

#### **4.2.3 Service Provider**

The Installer/Systems Integrator/Partner will be the entity delivering maintenance, service and onsite support for the Electronic Access Control System solution. Service and support will not be outsourced to another firm unless approved by ICC. The Installer/Systems Integrator/Partner will provide to ICC a list of certified technicians that will be providing onsite support and maintenance of the Electronic Access Control System.

#### **4.2.4 Product History**

The Installer/Systems Integrator/Partner will provide ICC a technical roadmap for the proposed Electronic Access Control System solution. The Installer/Systems Integrator/Partner will describe how the proposed solution will fit into ICC's overall security plan.

Provide a list for policies on firmware updates for the proposed solution.

- Include how often major and minor changes are released.
- Describe how the customer is notified of platform and system changes.
- Describe how updates are vetted before installation to validate if equipment is compatible.
- Include how updates are installed and applied.

#### **4.3 Engagement Methodology**

The Installer/Systems Integrator/Partner will be responsible for the design and layout of all Access Control System components including hardware and software, necessary cabling, and installation of supporting networking equipment at the ICC campus. The Installer/Systems Integrator/Partner will be responsible for coordinating with ICC's IT Department prior to installing servers, readers, controllers, network switches and other network hardware devices and software needed to support the project.

## 5 BUDGET AND ESTIMATED PRICING

All Bidders must fill out the following Total Cost Summary for the implementation of their solution for ICC's Access Control System Upgrade project as described in this RFP. Costs should be identified as either capital or non-capital in nature. The Installer/Systems Integrator/Partner must agree to keep these prices valid for 90 days as of 02/23/2024.

### 5.1 Total Cost Summary

For all available deployment models, provide a five (5) year cost summary as displayed below.

Costs	Total	Year 1	Year 2	Year 3	Year 4	Year 5
Hardware						
Software Licensing						
Installation & Commissioning						
Maintenance						
Documentation & Training						
Project Management						
Miscellaneous						
Other (specify)						
<b>Totals:</b>						

## 6 ADDITIONAL TERMS AND CONDITIONS

### 6.1 Personal Information

#### 6.1.1 General

Depending on the circumstances, ICC may require information related to the qualifications and experience of persons who are proposed or available to provide services. This may include, but is not limited to, resumes, documentation of accreditation, certified technicians for systems installed and/or letters of reference. The Respondent should not submit as part of its response any information related to the qualifications, experience of persons who are proposed or available to provide services unless specifically requested. Unless specifically requested, any such information, whether in the form of resumes or other documentation, will be returned immediately to the Respondent.

#### 6.1.2 Requested Personal Information

Any personal information that is requested from each Respondent by ICC shall only be used to consider the qualified individuals to undertake the project/services and to confirm that the work performed is consistent with these qualifications. It is the responsibility of each Respondent to obtain the consent of such individuals prior to providing the information to ICC. ICC will consider that the appropriate consents have been obtained for the disclosure to and use by ICC of the requested information for the purposes described.

### 6.2 Cost

The RFP does not obligate ICC to pay for any costs, of any kind whatsoever, which may be incurred by a Respondent or any third parties, in connection with the Response. All Responses and supporting documentation shall become the property of ICC.

### 6.3 Intellectual Property

The Respondent should not use any intellectual property of ICC including, but not limited to, all logos, registered trademarks, or trade names of ICC, at any time without the prior written approval of ICC, as appropriate.

### 6.4 Respondent's Responses

All Responses shall become the property of ICC and will not be returned.

**6.5 Governing Law**

This RFP and the Respondent's Response shall be governed by the State of Kansas.

**6.6 No Liability**

ICC shall not be liable to any Respondent, person, or entity for any losses, expenses, costs, claims, or damages of any kind:

- Arising out of, by reason of, or attributable to the Respondent responding to this RFP; or
- As a result of the use of any information, error, or omission contained in this RFP document or provided during the RFP process.

**6.7 Nondiscrimination of Contractors**

A Bidder, Installer, Systems Integrator, Partner or Contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

**6.8 Tax Exempt Status**

Sales of goods and services to ICC are normally exempt from State sales tax. State sales tax certificate of exemption will be issued upon request.

**6.9 Entire RFP**

This RFP, any addenda to it, and any attached schedules, constitute the entire RFP.

**6.10 Bond Requirements**

Simultaneously with delivery and executed Contract, Contractor shall furnish Performance and Payment Bonds in amount equal to 100% of total Contract sum, as security for both faithful performance of this Contract and also a Labor and Material Bond in an amount not less than 100% of the Contract Sum for payment of all persons performing or furnishing labor, materials, or supplies on the project under this Contract as specified in Contract Documents. Surety on the bond shall be a duly authorized surety company approved by ICC.

Cost of Performance and Payment Bonds shall be paid for by the successful Bidder. The Performance Bond and Labor and Material Payment Bond may be in one or in separate instruments in accordance with local law.

Surety shall be a company with an A+ Best rating licensed to do business in the State of Kansas and shall be acceptable to the Owner.

**6.11 Insurance Requirements**

See EXHIBIT "D" Sample Insurance Requirements for Installer/Systems Integrator/Partners for insurance requirements.

## 7 BIDDER ACKNOWLEDGEMENT

This Acknowledgement attests to the Bidder's awareness and agreement to the content of this RFP and all accompanying calendar schedules and provisions contained herein.

The Bidder must ensure that the following acknowledgement is duly completed and correctly executed by an authorized officer of the company.

This proposal is submitted in response to RFP ICC 020124 Access Control System Upgrade issued by ICC. The undersigned is a duly authorized officer, hereby certifies that:

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(Bidder/Installer/Systems Integrator/Partner Name)

Agrees to be bound by the content of this proposal and agrees to comply with the terms, conditions, and provisions of the referenced RFP and any addenda thereto in the event of an award. Exceptions are to be noted as stated in the RFP. The proposal shall remain in effect for a period of ninety [90] calendar days as of 02/23/2024.

The undersigned further certify that their firm (check one):

IS

IS NOT

currently debarred, suspended, or proposed for debarment by any federal entity. The undersigned agree to notify ICC of any change in this status, should one occur, until such time as an award has been made under this procurement action.

Person(s) authorized to negotiate on behalf of this firm for purposes of this RFP are:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**Signature of Authorized Officer:**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

# EXHIBIT "A": NOTICE OF INTENTION

RFP ICC 020124

Access Control System Upgrade

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## NOTICE OF INTENTION

RFP ICC 020124

Bidder's Company Name: \_\_\_\_\_

Authorized Representative: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Please state your intention regarding the Request for Proposal "RFP ICC 020124 Access Control System Upgrade" by selection one of the following:

- Bidder Intends to Respond to ICC Request for Proposal.
- Bidder Does Not Intend to Respond to ICC Request for Proposal.

# **EXHIBIT “B”: PROPOSED DOOR SCHEDULE AND NETWORK ROOM SCHEDULE**

RFP ICC 020124

Access Control System Upgrade

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[Selected Bidder to Insert Complete Door Schedule/BOM and Network Room Schedule here]

# **EXHIBIT “C”: BUILDING FLOORPLANS, DRAWINGS AND DEVICE LOCATIONS**

RFP ICC 020124

Access Control System Upgrade

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[Selected Bidder to Insert Individual Building Floorplan Graphics or Drawings with Door Locations here]

# EXHIBIT "D": SAMPLE INSURANCE REQUIREMENTS FOR INSTALLER/SYSTEMS INTEGRATOR/PARTNER

RFP ICC 020124

Access Control System Upgrade

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## SAMPLE INSURANCE REQUIREMENTS FOR INSTALLER/SYSTEMS INTEGRATOR/PARTNER

- I. Notwithstanding any terms, conditions or provisions, in any other writing between the parties, the Installer/Systems Integrator/Partner hereby agrees to effectuate the naming of the school as an additional insured on the Installer/Systems Integrator/Partner's insurance policies.
- II. The policy naming ICC as an additional insured entity shall:
  - Be an insurance policy from an A.M. Best rated A- XII or better.
  - List ICC as an **additional insured via a Installer/Systems Integrator/Partner's additional insured endorsement or its equivalent.**
  - Have that organization's coverage as **primary and non-contributory coverage for ICC**, its Board, employees and volunteers.
- III. The Installer/Systems Integrator/Partner agrees to indemnify the district for any applicable deductibles and self-insured retentions.
- IV. Required Insurance:
  - **Commercial General Liability Insurance**  
\$1,000,000 per occurrence/ \$2,000,000 aggregate.
  - **Auto Liability Insurance**  
\$1,000,000 combined single limit.
  - **Excess Insurance**  
\$1,000,000 each occurrence and aggregate on a "follow-form" basis.
  - **Workers' Compensation Insurance**  
\$500,000/500,000/500,000 Employers Liability Limits.
  - **Property Insurance**  
Coverage for Installer/Systems Integrator/Partner's property, tools and equipment is the responsibility of the Installer/Systems Integrator/Partner.
- V. **The Installer/Systems Integrator/Partner must provide ICC with a certificate of insurance and additional insured endorsement, evidencing that the above requirements have been met.** Installer/Systems Integrator/Partner acknowledges that failure to obtain such insurance on behalf of ICC constitutes a material breach of contract and subjects it to liability for damages, indemnification, and all other legal remedies available to the district.
- VI. At ICC's request, the Installer/Systems Integrator/Partner shall provide a copy of the declaration page of the liability policy with a list of endorsements. If so requested, the Installer/Systems Integrator/Partner will provide a copy of the policy endorsements.